

CodeWeavers, Inc.

Profit & Loss

January 1999 through December 200

06/05/08

	Jan - Dec '99	Jan - Dec '00	Jan - Dec '01	Jan - Dec '02	Jan - Dec '03	Jan - Dec '04	Jan - Dec '05	Jan - Dec '06	Jan - Dec '07	TOTAL
Ordinary Income/Expense										
Income										
CrossOver Sales	0.00	0.00	45,619.49	804,507.36	950,187.89	1,097,713.32	885,411.97	931,958.94	1,574,488.37	6,289,889.34
Consulting Income	79,257.14	296,087.25	424,683.98	10,466.25	122,167.19	426,379.92	345,839.89	536,836.96	338,422.60	2,579,731.20
Freight Income	0.00	0.00	906.60	15,028.82	10,230.74	8,708.85	5,882.01	5,266.84	9,726.43	57,749.29
Miscellaneous Income	0.00	0.00	14.00	12.50	0.00	100.00	0.00	0.00	0.00	126.50
Services-ABS	100,601.25	6,875.90	5,568.19	4,375.00	0.00	0.00	0.00	0.00	0.00	117,219.24
Services-ADJ	0.00	18,000.00	8,000.00	0.00	0.00	0.00	0.00	0.00	0.00	41,000.00
Services-AOB	42,926.25	74,870.00	78,120.00	45,342.50	0.00	0.00	0.00	0.00	0.00	241,358.75
Services-CL	0.00	0.00	3,250.00	800.00	0.00	0.00	0.00	0.00	0.00	4,050.00
Services-DL	0.00	0.00	6,250.00	3,125.00	0.00	0.00	0.00	0.00	0.00	9,375.00
Services-DT	0.00	0.00	10,000.00	5,000.00	0.00	0.00	0.00	0.00	0.00	15,000.00
Services-EK	0.00	0.00	4,856.25	0.00	0.00	0.00	0.00	0.00	0.00	4,856.25
Services-FG	0.00	0.00	767.04	675.00	0.00	0.00	0.00	0.00	0.00	1,442.04
Services-GA	0.00	0.00	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00
Services-HD	0.00	0.00	7,500.00	5,000.00	0.00	0.00	0.00	0.00	0.00	12,500.00
Services-HMD	0.00	42,400.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	42,400.00
Services-JAD	5,548.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,548.75
Services-JFS	124,095.00	69,382.50	16,373.75	4,375.00	0.00	0.00	0.00	0.00	0.00	214,226.25
Services-JLG	67,657.50	17,425.00	6,278.40	5,312.50	0.00	0.00	0.00	0.00	0.00	96,673.40
Services-JN	0.00	0.00	531.25	0.00	0.00	0.00	0.00	0.00	0.00	531.25
Services-JPW	69,131.50	997.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	70,129.00
Services-JRN	7,832.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,832.50
Services-KLT	45,140.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	45,140.00
Services-KST	90,821.90	24,867.75	0.00	3,266.25	0.00	0.00	0.00	0.00	0.00	118,955.90
Services-MM	0.00	0.00	3,750.00	1,500.00	0.00	0.00	0.00	0.00	0.00	5,250.00
Services-MP	0.00	0.00	912.50	697.50	0.00	0.00	0.00	0.00	0.00	1,590.00
Services-MPW	405.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	405.00
Services-RF	53,705.00	6,375.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	60,080.00
Services-SFF	0.00	1,360.00	2,500.00	2,500.00	0.00	0.00	0.00	0.00	0.00	6,360.00
Services-UC	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Unategorized Income	-3,440.04	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-3,440.04
Work In Process Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Income	691,681.75	558,540.00	642,781.45	916,973.68	1,082,585.82	1,533,504.00	1,237,124.87	1,473,061.76	1,922,636.40	10,058,889.82
Cost of Goods Sold										
Shipping	655.81	3,602.01	2,478.18	9,935.94	6,992.50	5,935.40	8,687.46	6,061.07	9,599.88	53,948.25
Online Service Charges	0.00	0.00	1,535.35	18,845.94	30,468.45	-1,285.00	454.00	84.00	48,631.74	84,631.74
Cost of Goods Sold	0.00	0.00	705.28	11,843.06	5,637.84	9,440.56	12,610.36	3,733.25	54,752.59	98,722.94
Total COGS	655.81	3,602.01	4,718.81	40,624.94	43,098.79	14,086.96	20,643.82	9,619.32	64,258.47	201,302.93
Gross Profit	691,025.94	554,937.99	638,062.64	876,348.74	1,039,487.03	1,519,417.04	1,216,481.05	1,463,442.44	1,858,377.93	9,857,586.89
Expense										
Commission - External Sales Rep	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24,512.94	24,512.94
Amortization Expense	0.00	0.00	0.00	97.23	0.00	1,666.68	1,666.68	1,789.68	1,789.68	5,910.32
Bad Debt	199.32	5,000.00	6,897.47	20,505.00	1,645.53	53,196.91	16,581.34	16,581.34	5,687.60	144,513.17
Bank & Credit Card Charges	246.49	557.40	3,731.37	3,917.49	5,447.12	33,275.27	29,971.26	30,820.07	49,123.96	157,090.43
Bus Passes/Parking/Wage	5,294.00	2,260.50	10.00	0.00	0.00	0.00	0.00	0.00	0.00	7,564.50
Cash Discounts	0.00	12,000.00	14,975.00	0.00	372.40	0.00	0.00	0.00	0.00	27,347.40
Computer Software & Supplies	2,536.31	5,042.07	2,575.24	2,584.23	2,648.02	7,842.54	2,929.69	2,085.65	7,357.87	35,601.62
Depreciation Expense	9,162.00	16,343.34	18,401.79	14,193.10	14,782.19	15,877.79	12,519.00	12,728.88	129,789.09	540,869.89
Dues and Subscriptions	1,510.68	1,327.70	2,349.32	4,522.32	2,966.80	2,544.44	0.00	584.84	1,729.68	17,545.78
Entertainment										
Company Party	1,261.00	2,513.84	1,092.65	470.86	495.14	495.14	0.00	40.53	281.24	6,155.26
Entertainment-Meetings	1,090.97	868.40	1,380.63	1,851.49	454.28	5,158.51	744.02	739.07	1,482.57	14,272.55
Total Entertainment	2,351.97	4,866.94	1,361.05	1,851.49	949.42	5,158.51	744.02	779.60	1,764.81	20,427.81
Equipment & Furniture	212.99	2,999.22	3,198.87	2,387.27	611.46	611.46	351.44	0.00	0.00	9,761.25
Equipment Rental	0.00	0.00	0.00	0.00	316.06	0.00	0.00	0.00	0.00	640.89
Federal Income Tax	0.00	-1,265.00	0.00	0.00	0.00	0.00	0.00	0.00	-857.00	-1,222.00
Improvements	0.00	0.00	537.33	0.00	0.00	0.00	0.00	0.00	0.00	537.33
Income Taxes	0.00	0.00	0.00	0.00	0.00	0.00	124.00	100.00	0.00	852.00
Insurance										
Liability Insurance	1,125.00	1,857.16	2,608.94	3,001.67	3,668.87	4,684.00	4,758.00	5,145.84	5,278.65	32,106.33
Life Insurance	0.00	354.00	831.00	531.00	531.00	831.00	1,082.00	531.00	531.33	4,802.33
Medical Insurance	11,449.78	910.89	7,385.83	4,558.24	8,117.88	9,259.99	9,477.40	10,181.02	10,663.47	72,004.50
Work Comp	162.00	1,720.86	2,871.68	1,628.80	1,615.66	2,557.00	2,820.00	1,856.88	1,814.45	17,054.15
Insurance - Other	464.84	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	464.84
Total Insurance	12,071.84	4,850.95	13,396.45	9,718.91	13,933.41	17,011.99	16,117.40	17,714.32	18,288.10	125,102.37
Interest Expense	3,890.99	6,283.53	0.00	5,313.75	8,902.64	8,879.37	9,521.02	2,192.94	54,306.14	142,000.00
Licenses and Permits	0.00	140.00	134.99	195.00	0.00	424.00	35.00	-35.00	0.00	893.99
Marketing										
Advertising	12,723.89	2,220.90	439.90	514.39	4,364.98	2,463.05	3,642.52	3,415.70	24,532.54	54,317.87
Conference	14,154.72	38,942.93	17,733.80	7,400.00	6,000.00	10,569.21	5,720.00	10,724.10	1,000.00	112,244.76
Consulting	8,784.53	2,500.00	0.00	0.00	0.00	0.00	0.00	6,631.14	6,000.00	25,995.07
Graphic Design	4,866.25	7,889.28	3,774.97	1,481.52	3,385.77	4,145.00	890.00	0.00	2,765.91	29,198.70
Printing and Reproduction	1,913.96	10,343.02	1,503.58	2,404.94	1,234.65	3,108.57	522.78	1,270.67	4,763.71	27,125.96
Promotions/Give-Away's	0.00	0.00	2,038.98	1,768.86	4,630.73	2,373.93	4,542.10	14,654.56	1,538.26	38,471.23
Public Relations	0.00	23,811.09	60,175.04	47,874.84	42,076.77	40,899.33	23,982.94	40,073.65	45,456.20	324,129.86
Research	45.00	0.00	8,154.00	272.73	0.00	0.00	750.00	0.00	0.00	9,221.73
Sales	0.00	315.00	1,092.90	4,051.59	6,567.70	6,234.65	3,753.25	3,823.00	3,667.17	38,667.17
Trade Show Display	0.00	24,498.04	18,201.85	7,143.15	3,295.35	9,675.89	6,344.46	7,060.39	8,622.40	84,861.53
Marketing - Other	142.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	142.00
Total Marketing	42,630.75	117,444.07	113,175.02	72,912.02	70,545.95	78,269.63	50,126.05	67,763.21	110,318.10	744,266.80
Miscellaneous	40.00	0.00	417.20	89.57	1,526.50	89.57	0.00	74.98	0.00	3,403.06
Office Expense & Supplies	3,373.90	4,243.38	2,984.34	4,117.93	4,511.86	2,800.29	2,800.29	1,325.55	2,163.26	34,654.41
Professional Fees	175,842.86	17,287.01	46,597.60	52,989.36	24,243.35	44,900.69	26,350.01	21,346.94	34,122.13	443,709.75
Reimbursable Expenses	0.00	60.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	60.00
Rent	34,448.25	63,233.23	101,932.01	38,378.62	36,339.53	33,022.27	38,304.71	41,096.99	42,022.06	428,778.67
Repairs	0.00	21.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	21.00
Samples	0.00	0.								